



The Minibar Outsource Program

Maximize your guests' experience

Indulging Your Guests' Impulses Has Never Been Easier!

- *Guaranteed Profitability*
- *No Financial Investment or Operating Costs*
- *Expertly Managed Operation*
- *Completely Satisfied Guest Experience*
- *State-of-the-art Equipment*



SmartCube Automated Minibar



8 Sensor Smart Tray



Tablet Refilling

Guaranteed Profitability

- Hotel receives a percentage of sales every month
- Hotel has no operating or equipment expenses – ever!
- Hotel may qualify for signing bonus – extra profit



No Financial Investment or Operating Costs

- All **Equipment** costs covered by Minibar Systems
- All **Product** costs covered by Minibar Systems
- All **Labor** costs covered by Minibar Systems



Expertly Managed Operation

- Onsite manager to oversee operation
- Completely focused partner in Minibar Systems
- Professionally trained staff included



Completely Satisfied Guest Experience

- 24/7 availability of refreshments for guests
- Appealing product assortment
- Automatic and accurate billing for guest convenience



State-of-the-art Equipment

- Advanced sensing technology
- SmartCube – the industry standard for automated minibars
- Interfaces with all major hotel PMS systems



The Minibar Outsource Benefits

Financial — *The Minibar Outsource Program* requires no financial investment from the hotel. All equipment and operational costs are covered 100% by Minibar Systems. The hotel receives a percentage of sales on a monthly basis for participating in the program. Since the hotel has no financial or staff responsibilities this monthly income has immediate impact on your bottom line while providing your guests with an added value service.

Operations — Minibar Systems runs the day to day minibar operation at the hotel, conducts the refills in the guest rooms and reconciles revenues to ensure proper billing and crediting of products to guests. We constantly monitor the operation and make corrections as needed to ensure the highest level of guest consumption and overall satisfaction. We take care of all necessary maintenance required to keep the system at peak operating efficiency.

Equipment — We provide SmartCube fully automated equipment with advanced sensing technology. Charges are automatically posted to the guest's account when products are taken which ensures accurate billing, eliminates after departure charges and guest disputes, while providing a seamless integration with your hotel operations.

Peace of Mind — Let Minibar Systems provide your guests with a great amenity that they can enjoy 24 hours a day. You will have peace of mind knowing that you are partnered with the industry's leading minibar company.



MINIBAR SYSTEMS

Minibar North America, Inc.

7340 Westmore Road
Rockville, MD 20850
tel: 301 354 5055
fax: 301 309 1115
info@minibarNA.com
www.minibarNA.com