



The Complete Guest Refreshment Center Program

Designed for small to medium sized hotels

Indulging Your Guests' Impulses Has Never Been Easier!

- *State-of-the-art Equipment*
- *Easy Operations for Staff*
- *No Capital Dollars Required*
- *Completely Satisfied Guest Experience*



PRIMO Minibar



Snack Tray



Tablet Refilling

State-of-the-art Equipment

- Beautiful Primo 40 glass door silent cooled minibar
- Eight position wood Snack Tray, great for impulse sales
- MCS Software, license, and 2 tablets for refilling



Easy Operations for Staff

- All startup training included - (MCS, bar, ops, menu, engineering)
- 1 year of unlimited technical service included
- Benchmark and analytics twice a year sent to hotel



No Capital Dollars Required

- Delivery included (continental US only)
- Taxes not included
- Hotel owns equipment at end of term of 48 Months



Completely Satisfied Guest Experience

- 24/7 availability of refreshments for guests
- Appealing product assortment – best practices menu provided
- Accurate billing for guest convenience and hotel accuracy



*****Hotel to Provide*****

- Computer hardware for MCS software
- Rooms for Operations & Technical personnel, install and training (max four nights)



The Complete Guest Refreshment Center Program Benefits

Financial — *The Complete Guest Refreshment Center Program* requires no upfront financial investment from the hotel. All equipment, installation and training costs are combined into 48 easy payments to ensure ongoing profitability. The hotel receives state-of-the-art equipment and revenue posting software to accurately record revenue and statistics. Upfront and yearly financial reviews by Minibar Systems provide valuable assistance to the hotel to keep the operation at peak efficiency and profitability.

Operations — In addition to state-of-the-art equipment the hotel also receives expert start-up training and assistance to run a successful and profitable operation with continued operational assistance from Minibar Systems over the four years. One full year of unlimited technical support is also included in the program.

Equipment — We provide Primo model minibars with completely noiseless cooling technology, eight position snack tray, two tablets used for refilling and the Minibar Control System (MCS) software. The equipment is rated for a minimum 10 years of useful life. So after 48 months, the hotel owns the equipment outright and can enjoy an additional 6+ years of profitable operation. A four year warranty is included.

Peace of Mind — Let Minibar Systems provide your guests with a great amenity that they can enjoy 24 hours a day. You will have peace of mind knowing that you are partnered with the industry's leading minibar company.



MINIBAR SYSTEMS

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